

2022: Another Record Year For ISG

Our 2022 success was built on our strong portfolio of services and solutions, our proven ISG NEXT operating model and our growing client base.





RECORD
ADJUSTED
EPS

\$0.53 +20%

RECORD
ADJUSTED
EBITDA

\$43M +11%

RECORD
EBITDA
MARGIN

15% +110 Bps

RECORD
NUMBER OF
CLIENTS

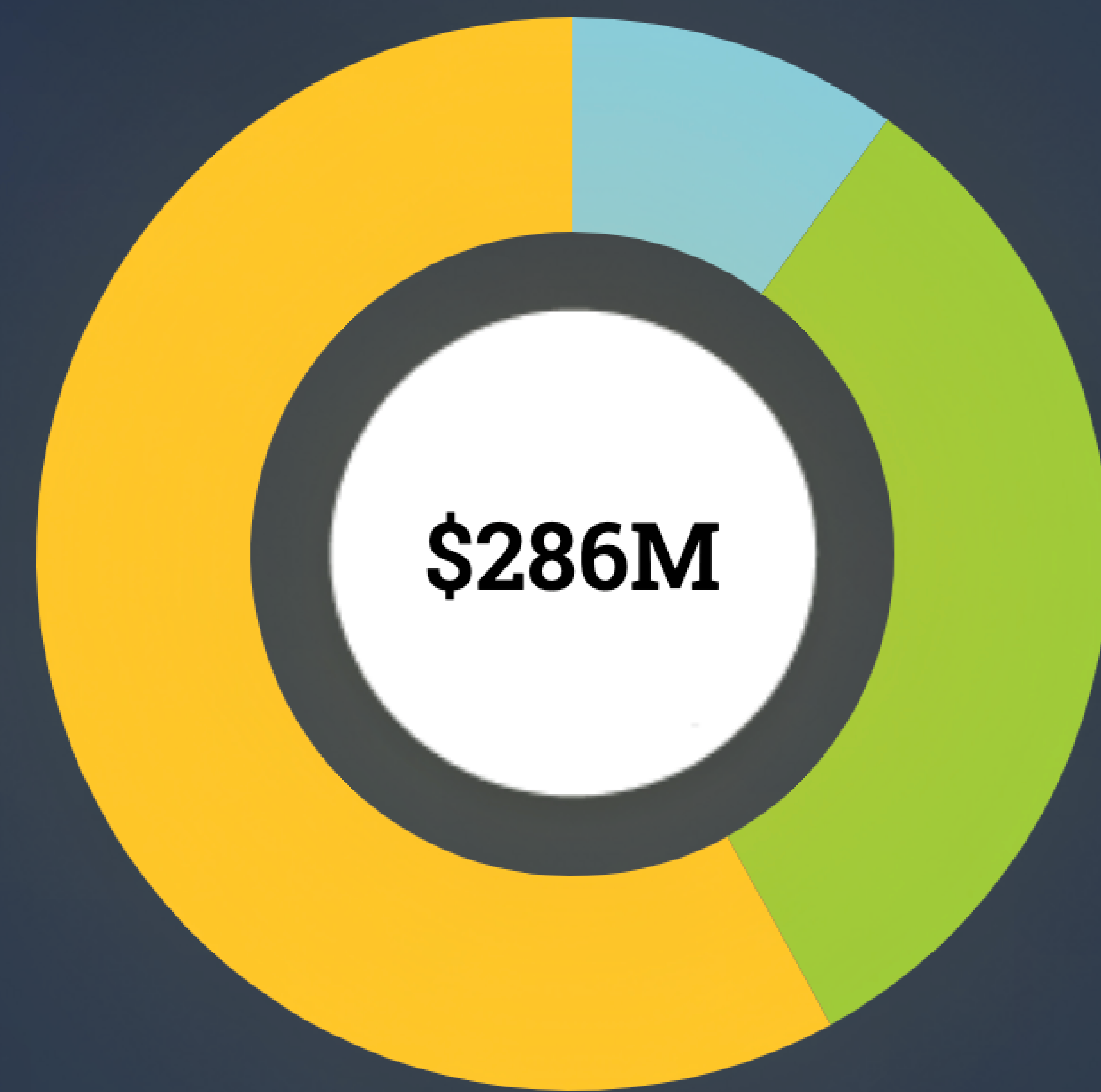
900+

CAPITAL RETURNED
TO SHAREHOLDERS

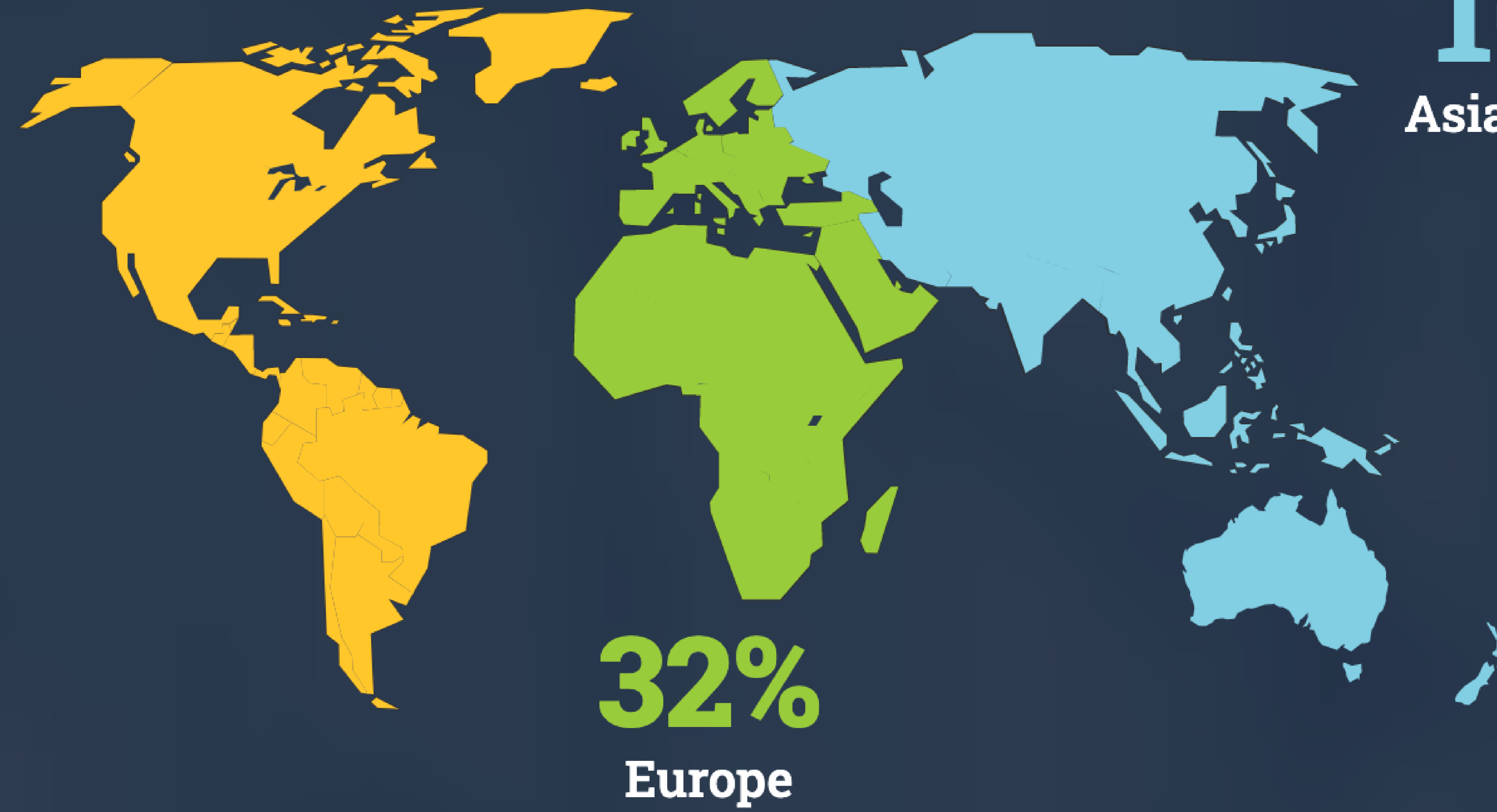
\$24M

2022 Performance

By Region



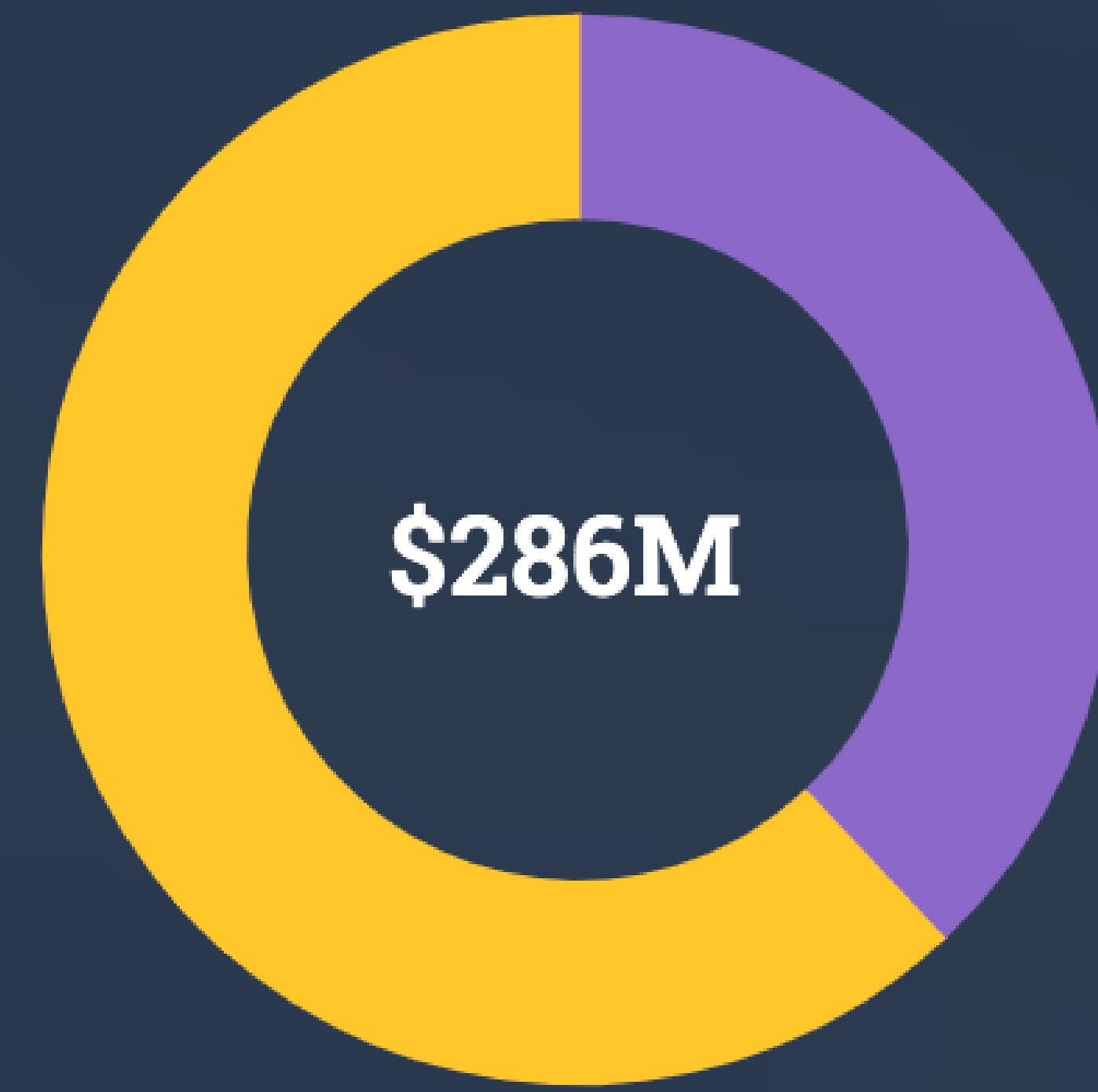
58%
Americas



10%
Asia Pacific

32%
Europe

Mix



62%

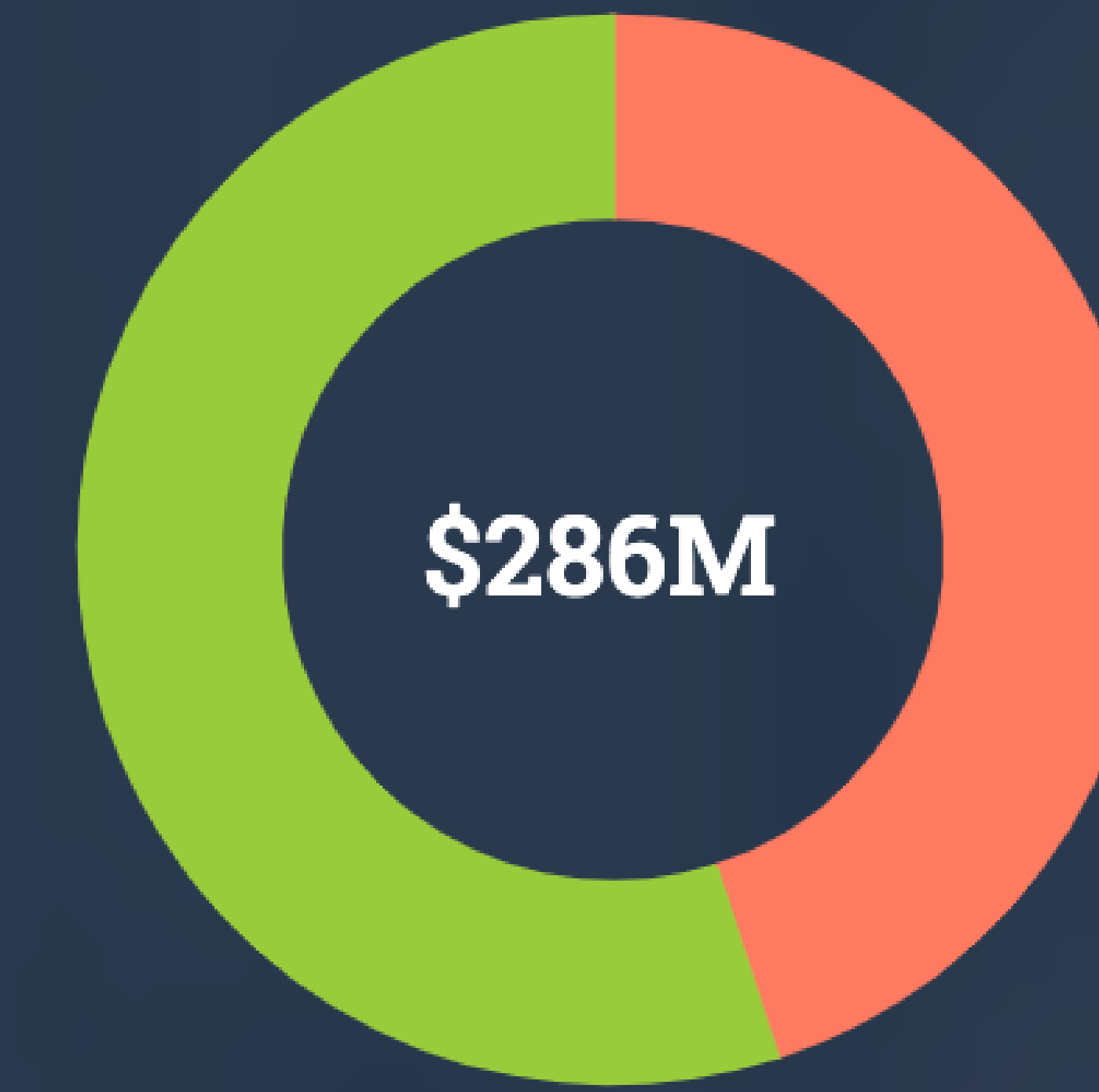
Advisory
Services

38%

Recurring
Revenues

\$286M

Digital



55%

Digital
Revenue

45%

Enterprise
Revenue

\$286M

Est.

Earnings

Adjusted EBITDA



\$43

Million

Operating Income



\$29

Million

Cash Flow & Debt

Cash Flow from Operations

 **\$11**
Million

Gross Debt/EBITDA Ratio

 **1.8x**